Developing an International Arbitration Practice

Dr. Robert Gaitskell, QC

International Arbitrator and Mediator
Practising in Keating Chambers, London

Friday, 3 May 2013, 6:45 - 7:45 pm
Academic Conference Room, 11/F Cheng Yu Tung Tower
Centennial Campus, The University of Hong Kong

Chair: Professor C.L. Lim

International arbitration is reputedly experiencing its ‘golden age’. Most appointing bodies worldwide are experiencing an upturn in case-load. Disputing parties are sceptical about trusting their high value conflicts to the courts of one side or the other. The preferred course is to resort to arbitration, where the parties remain in control, choosing the tribunal, the venue and the legal system to suit their particular problem.

All good so far, but the complaint is made that the pool of arbitrators for the major international disputes is difficult to break into for an aspiring arbitrator. How do you go about it? This lecture will explain the nuts and bolts of establishing a practice as the tribunal: writing articles, joining useful bodies and getting known internationally. What is your Unique Selling Point? Why should a party appoint you?

Dr. Gaitskell is a full time international arbitrator, regularly appointed throughout the world by the leading bodies, including the ICC, LCIA, DIAC, DIFC and Swiss Chambers of Commerce. He has conducted over 100 international arbitrations and over 100 mediations. Besides being a Queen’s Counsel in one of the leading construction/engineering sets of chambers, he is also a professional engineer and a former Vice President of the IEE/IET, Europe’s biggest professional engineering body. He has lectured at King’s College and Queen Mary College, London University, on international infrastructure dispute resolution. He is the Editor of The Construction Dispute Resolution Handbook (2nd ed.), May 2011. He is a member of the Singapore National Electricity Market Dispute Resolution & Compensation Panel. He sat for over 10 years as a part-time judge in the civil and criminal courts.

Please register online via www.AIIFL.com or email Flora Leung at fkleung@hku.hk to reserve a place.