Demand of a Multi-jurisdictional Practice on a Corporate Counsel’s Skill Set

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Friday, 25 September 2009, 1:00 - 2:00 pm
Room 303, 3/F KK Leung Building, HKU

The private practice of law stresses specialization and ever-narrower focus, but the pressures on company counsel push in the opposite direction. This presentation will look at the differences between the two types of lawyering in terms of the knowledge base and skill set required. It will focus in particular on a multi-jurisdictional practice, which is common for the finance centers of New York, London and Hong Kong, but pushed to its most extreme in Hong Kong due to the large number of companies and law firms which use Hong Kong as their regional base of operations. We will touch upon a number of areas that are in private counsel’s blind spots, but must always be in view for company counsel, such as arbitration, tax, accounting, licensing, insolvency and enforcement.

Sabrina worked as a finance lawyer during her years in private practice. She specialized in the areas of project finance and leveraged and structured finance, leading on several landmark transactions, including the US$2.7 billion financing for the Nanhai petrochemical complex sponsored by CNOOC and Shell and the US$4 billion financing for the Fujian Refinery and Ethylene project sponsored by Sinopec, Exxon/Mobil and Saudi Aramco. She left Latham & Watkins last summer and joined GE Capital as Regional Counsel for Capital Markets and for Global Electronics Services. Sabrina obtained her Bachelor degree at the Harvard University and a J.D. at the Boston University School of Law.

Please email Flora Leung at fkleung@hku.hk to reserve a place.